

GLOBAL GSE SPARE PARTS AND ACCESSORIES LEADER

### VALUE PROPOSITION



ADDED VALUE SERVICES













### **CUSTOMIZED SOLUTIONS FOR YOUR SPECIFIC NEEDS**

Every operation is unique, every customer has different needs.

**Sage Parts** offers customized solutions adaptable to your specific operational, managerial, and financial, needs.



### Your stores, your stock, your rules.

- · Inventory planning combined with best in class GSE parts sourcing expertise
- Experienced team of storeroom managers
- Strong knowledge of GSE parts usage by equipment brand and model
- Optimization of storeroom processes and procedures
- Enhanced parts availability
- · Reduced risk of parts obsolescence
- · Greater breadth of the inventory to obtain more with less investment



#### Your stores, our stock, your rules.

- · Inventory planning combined with in depth sourcing expertise
- Experienced team of storeroom managers
- · Strong knowledge of GSE parts usage by equipment brand and model
- Optimization of storeroom processes and procedures
- Enhanced parts availability
- · Shift the risk of parts obsolescence to your partner, Sage Parts
- · Greater breadth of the inventory to obtain more with less investment



## Transform your storeroom, neat, clean, and organized.

- Set up your parts storeroom operation from scratch
- Reorganize your existing parts operation
- · Adopt best practices from our vast experience in GSE parts storeroom management
- · Get the benefit of professional know how to benefit your parts operation

**Sage Parts** offers a wide variety of comprehensive value-add programs and solutions for GSE parts operations. Our services offer the level of commitment needed by GSE operators.

Partner with the best GSE experts with more than 50 years of global experience.



# Strategic relationship designed to improve the performance of your GSE parts operation.

- · Create a strategic partnership with Sage, the GSE parts experts
- Provide your operation with many advantages by establishing strategic objectives
- Reduce parts cost and equipment downtime
- · Supply chain upgrades
- Inventory turns improvement
- · High operational efficiencies
- Overall cost savings



### We manage your parts storeroom so you can manage your business.

- · Outsource your storeroom to Sage, the GSE parts experts
- Obtain the maximum results with minimum effort
- · On-site GSE parts experts managing you storeroom, sourcing, and procurement
- Decrease GSE parts cost and equipment operating cost
- · Lower your capital employed to run your operations
- Leaner operations
- Continuous improvements
- Continuous cost reduction
- GSE components performance



# Comprehensive supply chain expertise to take your operation to the next level.

- Outsource your GSE parts supply chain
- Total procurement management
- $\cdot$  On-site GSE parts experts managing you storeroom, sourcing, and procurement
- · Obtain maximum results with minimum effort
- · Lower your capital employed to run your operations
- Leaner operations
- Decrease GSE parts cost and equipment operating cost
- Continuous improvements
- · Continuous cost reduction
- GSE components performance



### ADDITIONAL ADDED VALUE SERVICES

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**SLA COMMITMENT** 

**INVENTORY PLANNING** 

PARTS COST REDUCTION PROGRAMS

**DATA & REPORTING SUITE** 



**eSage COMPREHENSIVE E-COMMERCE SYSTEM** 



**ENGINEERING: PARTS & COMPONENTS IMPROVEMENTS** 



CUSTOMER P2P and CMMS INTEGRATION



**CUSTOMER PARTS REQUEST FOR INVENTORY ADJUSTMENTS** 



TOOL CRIB MANAGEMENT